INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant
H. William Tanaka d/b/a
Tanaka Walders & Ritger

Name of Foreign Principal

Electronic Industries Assn. of Japan

### Check Appropriate Boxes:

- 1. XX The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
- 2. There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- 3. 

  The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

- 4. Describe fully the nature and method of performance of the above indicated agreement or understanding.
  - 1) to provide legal analysis services
  - 2) to provide public relations counseling services
  - 3) to provide general legal advice re home video/audio recordings



	,	-2				
5. Describe fully the a	ctivities the registrant			on behalf of the a	bove foreign princip	al.
			•		,	
					.*	
See S	tatement No.	4				
	* <del>.</del>	• • .		•		
		e e e				
6. Will the activities o	n behalf of the above	foreign principal inc	lude political acti	vities as defined	in Section 1(o) of th	e Act?¹
If yes, describe all su together with the n	ch political activities in the control of the contr			clations, interests	or policies to be in	Nuenced

Date of Exhibit B July 30, 1984

Name and Title

H. William Tanaka Attorney

Signature

<sup>1</sup> Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the perion engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuads or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing mestic or foreign policies of the United States or with reference to the political or public interests, policies, or remaining the control of the United States or with reference to the political or public interests, policies, or remaining the control of the United States or with reference to the political or public interests, policies, or remaining the control of the United States or with reference to the political or public interests, policies, or remaining the control of the United States or with reference to the political or public interests, policies, or remaining the control of the United States or with reference to the political or public interests, policies, or remaining the control of the United States or with reference to the political or public interests, policies, or remaining the control of the United States or with reference to the political or public interests, policies, or remaining the control of the United States or with reference to the political or public interests, policies, or remaining the control of the United States or with reference to the political or public interests, policies, or remaining the control of the United States or with reference to the political or public interests, policies, or remaining the control of the United States or with reference to the political or public interests, policies, or remaining the control of the United States or with reference to the political or public interests, political or publi political party.

LAW OFFICES

# TANAKA WALDERS & RITGER

1919 PENNSYLVANIA AVENUE, N. W.

WASHINGTON, D. C. 20006

202-223-1670

CARLE: TLAW UR TELEX: 248450

, c.-

H. WILLIAM TANAKA LAWRENCE R. WALDERS DONALD L. E. RITGER B. JENKINS MIDDLETON PATRICK F. O'LEARY ROBERT S. SCHWARTZ

AGREEMENT BETWEEN

ELECTRONIC INDUSTRIES ASSOCIATION OF JAPAN (EIA-J)

AND

H. WILLIAM TANAKA

(4,1984~ 351,1985)

This is an Agreement entered into between the Electronic Industries Association of Japan (hereinafter referred to as "Association") of Tokyo, Japan and H. William Tanaka, Counselor at Law (hereinafter referred to as "Counsel") of Washington, D.C., wherein Counsel agrees to perform the following services.

Provide general legal advice with respect to substantive content and commercial implications of various bills introduced in Congress relating to home video recordings and home audio tape recordings. Monitoring and reporting congressional developments in connection with the consideration of the foregoing legislative measures.

This Agreement shall cover the period April 1, 1984 through March 31, 1985 and shall be up for review at the end of October, 1984.

Association agrees to pay Counsel a lump sum fee of \$150,000.00 (One Hundred and Fifty Thousand Dollars) to be remitted within a reasonable time after execution of this Agreement.

All lobbying activities undertaken, including preparation of statements and appearances before committees to provide testimony are not covered by this Agreement, and shall be subject to a separate agreement, if undertaken.

All expenses are inclusive in the lump sum fee stated hereinabove.

IN WITNESS WHEREOF, the parties have hereunto signed, sealed and delivered this Agreement on the date written below.

ELECTRONIC INDUSTRIES ASSOCIATION OF JAPAN

Date: Julv18,1984\_

H. WILLIAM TANAKA

Counselor at Law

Date: Julv18.1984

LAW OFFICES

### TANAKA WALDERS & RITGER

1919 PENNSYLVANIA AVENUE, N. W.

WASHINGTON, D. C. 20006

202-223-1670

PANAFAX: 202-293-2119 TELEX: 248450

LEGISLATIVE TRADE ANALYST

AGREEMENT BETWEEN

DONALD L.E. RITGER OF COUNSEL

ELECTRONIC INDUSTRIES ASSOCIATION OF JAPAN (EIA-J) . HOT A HEMBER OF ANY BAR

AND

### H. WILLIAM TANAKA

This is an Agreement entered into between the Electronic Industries Association of Japan (hereinafter referred to as "EIA-J") of Tokyo, Japan and H. William Tanaka, Counselor at Law (hereinafter referred to as "Counsel") of Washington, D.C., wherein Counsel agrees to perform the following services.

WHEREAS, EIA-J desires special public relations counseling services,

Counsel will prepare and furnish such special public relations counseling services as follows:

Counsel will undertake monitoring of and reporting on developments in Washington with particular emphasis on developments in the U.S. Congress and in the relevant private sectors relating principally to semiconductors.

Counsel will also undertake to assist and/or work jointly with public relations counsel in the developments and implementation of discrete public relations programs.

Association agrees to pay Counsel an annual retainer fee of \$50,000.0C (Fifty Thousand Dollars) to be remitted in three equal installments, the first installment payable on July 1, 1984, the second installment payable by or on October 1, 1984 and the third installment payable by or on January 1, 1985.

In addition, the EIA-J agrees that it will reimburse Counsel for all out-of-pocket expenses incurred by Counsel, including long distance telephone calls, telexes, duplicating, postage, travel expenses and other necessary expenses hereunder.

In addition to the above cited fee, EIA-J agrees to pay Counsel \$850.00 (Eight Hundred and Fifty Dollars) per each day of travel outside of Washington, D.C., including travel time, for services to be rendered by Counsel, at the specific request of EIA-J.

B. JENKINS MIDDLETON PATRICK F. O'LEARY ROBERT S. SCHWARTZ

MICHELE N. TANAKA

H. WILLIAM TANAKA

LAWRENCE R. WALDERS

- 2 -

This Agreement shall become effective April 1, 1984 through March 31, 1985. Thereafter, it shall be subject to renewal annually, unless terminated by notice in writing by either party thirty days before the termination of the Agreement.

IN WITNESS WHEREOF, the parties have hereunto signed, sealed and delivered this Agreement on the date written below.

ELECTRONIC INDUSTRIES ASSOCIATION OF JAPAN

第# X	Date:	
By: Duly Authorized Officer		
H. WILLIAM TANAKA		
Counselon at Law	Date:	

Rid 27, 1984),

LAW OFFICES

## TANAKA WALDERS & RITGER

WASHINGTON, D. C. 20006

CABLE: TLAW UR TELEX: 248450

H. WILLIAM TANAKA LAWRENCE R. WALDEPS DONALD L.E. RITGER B. JENKINS MIDDLETON PATRICK F. O'LEARY ROBERT S. SCHWARTZ

#### AGREEMENT BETWEEN

ELECTRONIC INDUSTRIES ASSOCIATION OF JAPAN (EIA-J)

AND

H. WILLIAM TANAKA

(外,102-~3,1685) (女),102-~3,1685)

This is an Agreement entered into between the Electronic Industries Association of Japan (hereinafter referred to as "EIA-J") of Tokyo, Japan and H. William Tanaka, Counselor at Law (hereinafter referred to as "Counsel") of Washington, D.C., wherein Counsel agrees to perform the following services.

WHEREAS, EIA-J desires the furnishing of legal analysis services.

NOW, THEREFORE, IT IS MUTUALLY AGREED AS FOLLOWS:

To render legal analysis services with regard to legislative and administrative proposals or actions which may affect trade between the U.S. and Japan of any electronic products exported or imported by the members of EIA-J. These services to be rendered will be submitted in written form when deemed appropriate by Counsel, or at the request of EIA-J.

In addition to the foregoing, publicly available copies of the various bills introduced, hearing records, administrative orders, press releases, and other relevant documentary materials issued by the Government will be transmitted to your organization.

Association agrees to pay Counsel an annual retainer fee of \$50,000.00 (Fifty Thousand Dollars) to be remitted within a reasonable time after execution of this Agreement, but no later than July 1, 1984.

In addition to the above cited fee, EIA-J agrees to pay Counsel \$850.00 (Eight Hundred and Fifty Dollars) per each day spent outside of Washington, D.C., including travel time, for services to be rendered by Counsel, at the specific request of EIA-J.

This Agreement shall not include services to be rendered specifically with respect to any particular legislative, administrative or executive action involving extensive representation, whether in the form of personal appearances, drafting, research and submission of briefs and testimony in connection with formal congressional or administrative hearings or services with respect to any specific public relations projects.

This Agreement shall become effective April 1, 1984 through March 31, 1985. Thereafter, it shall be subject to renewal annually, unless terminated by notice in writing by either party thirty days prior to the termination of the Agreement.

IN WITNESS WHEREOF, the parties have hereunto signed, sealed and delivered this Agreement on the date written below.

ELECTRONIC INDUSTRIES ASSOCIATION OF JAPAN

BY: Duly Authorized Officer

Date: July 18, 1984

H. WILLIAM TANAKA

Counse for at Law

Date: <u>July 18,1984</u>

R. id. gut 27, 1984